THE EXECUTIVE PROGRAM FOR AGRICULTURAL PRODUCERS

UNIT II SCHEDULE for JANUARY 8, - JANUARY 14, 2012

Sunday	Monday	Tuesday	Wednesday	Th ursday	Friday	Saturday
	6:30 - 7:30 Buffet Breakfast	6:30 - 7:30 Buffet Breakfast	6:30 - 7:30 Buffet Breakfast	6:30 - 7:30 Buffet Breakfast	6:30 - 7:30 Buffet Breakfast	6:30 - 7:30 Buffet Breakfast
	7:45 - 9:00 Financial Management II Nolen	7:45 - 9:00 Salesmanship Parker	7:45 - 9:00 Leadership and Managing Change Magee	7:45 - 9:00 Human Resources Management II Kleiman	7:45 - 9:00 Profitable Negotiation Mitchell	7:45 - 9:00 Strategic Positioning Boehlje/Gloy
9:30 - 11:30 Registration	9:15 - 10:30 Financial Management II Nolen	9:15 - 10:30 Salesmanship Parker	9:15 - 10:30 Leadership and Managing Change Magee	9:15 - 10:30 Human Resources Management II Kleiman	9:15 - 10:30 Profitable Negotiation Mitchell	9:15 - 10:30 Strategic Positioning Boehlje/Gloy
	11:00 - 12:15 Financial Management II Nolen	11:00 - 12:15 Salesmanship Parker	11:00 - 12:15 Leadership and Managing Change Magee	11:00 - 12:15 Making the Management Transition from a Small to Mid-Size Business Hofing	11:00 - 12:15 Profitable Negotiation Mitchell	11:00 - 12:15 Strategic Positioning Boehlje/Gloy
12:00 - 1:30 Lunch and Orientation Klinefelter	12:15 - 1:15	12:15 - 1:15	12:15 - 1:15	12:15 - 1:15	12:15 - 1:15	
	1:15 - 2:30 Financial Management II Nolen	1:15 - 2:30 Salesmanship Parker	1:15 - 2:00 Round Table Discussion with Faculty	1:15 - 2:15 Free Time	1:15 - 2:30 Free Time	
1:45 - 3:00 Business Transfer & Estate Planning Harl/Hayenga	2:45 - 4:00 How Your World Works Zeihan	2:45 - 4:00 Free Time	2:30 - 3:45 Human Resources Management II Kleiman	2:30 - 3:45 Making the Management Transition from a Small to Mid-Size Business Hofing	2:30 - 3:45 Strategic Positioning Boehlje/Gloy	
3:30 - 4:45 Business Transfer & Estate Planning Harl/Hayenga	4:15 - 5:30 How Your World Works Zeihan	4:15 - 5:30 Peer Advisory Groups Klinefelter	4:00 - 5:15 Human Resources Management II Kleiman	4:00 - 5:15 Making the Management Transition from a Small to Mid-Size Business Hofing	4:00 - 5:15 Strategic Positioning Boehlje/Gloy	
4:45 - 5:45 Free Time and Individual Preparation	5:30 - 5:45 Free Time	5:30 - 5:45 Free Time	5:15 - 5:45 Free Time	5:15 - 5:45 Free Time	5:15 - 5:45 Free Time	
5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	5:45 - 7:00 Hamburger Cookout	5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	
7:30 - Round Table Discussion with Faculty	7:30 - Round Table Discussion with Faculty	7:30 - Round Table Discussion with Faculty	7:30 - Round Table Discussion with Faculty	7:30 - Round Table Discussion with Faculty	7:30 - Round Table Discussion with Faculty	