



# THE EXECUTIVE PROGRAM FOR AGRICULTURAL PRODUCERS

UNIT 2 SCHEDULE for JANUARY 7 - 13, 2018

Sunday 7th	Monday 8th	Tuesday 9th	Wednesday 10th	Thursday 11th	Friday 12th	Saturday 13th
	6:30 - 7:30am Buffet Breakfast	6:30 - 7:30am Buffet Breakfast	6:30 - 7:30am Buffet Breakfast	6:30 - 7:30am Buffet Breakfast	6:30 - 7:30am Buffet Breakfast	6:30 - 7:30 Buffet Breakfast
	7:45 - 9:00am  Financial Management II  James Nolen	7:45 - 9:00am  Salesmanship  David Parker	7:45 - 9:00am  Leadership  Jeff Magee	7:45 - 9:00am  Human Resources II  Mel Kleiman	7:45 - 9:00am  Strategic Positioning  Mike Boehlje/ Brent Gloy	7:45 – 8:15am  Program Review  Mark Welch
	9:15 - 10:30am  Financial Management II  James Nolen	9:15 - 10:30am  Salesmanship  David Parker	9:15 - 10:30am  Leadership  Jeff Magee	9:15 - 10:30am  Human Resources II  Mel Kleiman	9:15 - 10:30am  Strategic Positioning  Mike Boehlje/ Brent Gloy	8:15 – 9:45am  Practical Appl. for Collaborative Farming  Chris Barron
	10:45 - 12:00pm  Financial Management II  James Nolen	10:45- 12:00pm  Salesmanship  David Parker	10:45 - 12:00pm  Leadership  Jeff Magee	10:45 - 12:00pm  Human Resources II  Mel Kleiman	10:45 - 12:00pm  Strategic Positioning  Mike Boehlje/ Brent Gloy	10:00 – 11:30am  TEPAP Grad Panel  Danny Klinefelter
12:00 - 1:30pm Lunch and Orientation Mark Welch	12:00 – 1:30pm  Lunch	12:00 - 1:30pm  Lunch	12:00 - 1:30pm  Lunch	12:00 - 1:30pm  Lunch	12:00 - 1:30pm  Lunch	
1:30 – 2:45pm  How Your World Works  Peter Zeihan	1:30 - 2:45pm  Financial Management II  James Nolen	1:30 - 2:45pm  Accountability  Mike Scott	1:30 - 2:45pm  Family Business Governance & Financial Mgmt.  Wittman/Klinefelter	1:30 - 2:45pm  Negotiations  Jack Williams	1:30 - 2:00pm  Group Photo  Connie Moore	
3:00 - 4:00pm  How Your World Works  Peter Zeihan	3:00 - 4:00pm  Estate Planning  Shannon Ferrell	3:00 – 4:00pm  Accountability  Mike Scott	3:00 - 4:00pm  Family Business Governance & Financial Mgmt.  Wittman/Klinefelter	3:00 – 4:00pm  Negotiations  Jack Williams	2:00 - 4:00pm  Strategic Positioning  Mike Boehlje/ Brent Gloy	
4:15 - 5:00pm  How Your World Works  Peter Zeihan	4:15 - 5:30pm  Estate Planning  Shannon Ferrell	4:15 - 5:30pm  Accountability  Mike Scott	4:15 - 5:30pm  Family Business Governance & Financial Mgmt.  Wittman/Klinefelter	4:15 - 5:30pm  Negotiations  Jack Williams	4:15 - 5:30pm  Strategic Positioning  Mike Boehlje/ Brent Gloy	
5:00 – 5:45pm Free Time	5:30 - 5:45pm Free Time	5:30 - 5:45pm Free Time	5:30 - 5:45pm Free Time	5:30 - 5:45pm Free Time	5:30 - 5:45pm Free Time	
5:45 - 7:00pm Dinner	5:45 - 7:00pm Dinner	5:45 - 7:00pm Dinner	5:45 - 7:00pm Hamburger Cookout	5:45pm - 7:00pm Dinner	5:45pm - 7:00pm Dinner	
7:30 – 9:00pm Round Table Discussion with Faculty	7:30 – 9:00pm Round Table Discussion with Faculty	7:30 - 9:00pm Round Table Discussion with Faculty	7:30 - 9:00pm Round Table Discussion with Faculty	7:30 - 9:00pm Round Table Discussion with Faculty	7:30 - 9:00pm Round Table Discussion with Faculty	