

**THE EXECUTIVE PROGRAM FOR AGRICULTURAL PRODUCERS**  
**UNIT II SCHEDULE FOR JANUARY 8-14, 2023**

<b>Sunday 8<sup>th</sup></b>	<b>Monday 9<sup>th</sup></b>	<b>Tuesday 10<sup>th</sup></b>	<b>Wednesday 11<sup>th</sup></b>	<b>Thursday 12<sup>th</sup></b>	<b>Friday 13<sup>th</sup></b>	<b>Saturday 14<sup>th</sup></b>
	6:30 - 7:30am (Baron's EFG) Breakfast	6:30 - 7:30am (Baron's EFG) Breakfast	6:30 - 7:30am (Baron's EFG) Breakfast	6:30 - 7:30am (Baron's EFG) Breakfast	6:30 - 7:30am (Baron's EFG) Breakfast	
	7:45 - 9:00am (Austin)  Key Essentials to Mental & Physical Health w/ Kimberly Key	7:45 - 9:00am (Austin)  Sales w/ David Parker	7:45 - 9:00am (Austin)  Hire Education w/ Mel Kleiman	7:45 - 9:15am (Austin)  Accountability w/ Mike Scott	7:45 - 9:15am (Austin)  Contribution Margin vs. Net Income w/ Paul Neiffer	7:30 - 10:00am (LBJ Pavilion)  Breakfast & Program Review w/ Mark Welch
9:00 - 12:00pm (Baron's Ade Foyer)  Registration  *****	9:15 - 10:30am (Austin)  Key Essentials to Mental & Physical Health w/ Kimberly Key	9:15 - 10:30am (Austin)  Sales w/ David Parker	9:15 - 10:30am (Austin)  Hire Education w/ Mel Kleiman	9:45 - 10:45am (Austin)  Accountability w/ Mike Scott	9:45 - 11:30am (Austin)  Contribution Margin vs. Net Income w/ Paul Neiffer	
	10:45 - 12:00pm (Austin)  Key Essentials to Mental & Physical Health w/ Kimberly Key	10:45 - 12:00pm (Austin)  Sales w/ David Parker	10:45 - 12:00pm (Austin)  Hire Education w/ Mel Kleiman	11:00 - 12:00pm (Austin)  Applications for Collaborative Farming w/ Chris Barron	11:30 - 12:00pm  Group Photo  w/ Emmy Kiphen	
12:00 - 1:30pm (Pecan Court) Lunch & Orientation	12:00 - 1:30pm (Pecan Court) Lunch	12:00 - 1:30pm (Pecan Court) Lunch	12:00 - 1:30pm (Pecan Court) Lunch	12:00 - 1:30pm (Pecan Court) Lunch	12:00 - 1:30pm (Pecan Court) Lunch	
1:30 - 2:45pm (Austin)  Business & Estate Planning w/ Shannon Ferrell	1:30 - 2:45pm (Austin)  Becoming a More Proficient Negotiator w/ George Lucas	1:30 - 2:45pm (Austin)  Family Business Governance & Financial Management w/ Dick Wittman	1:30 - 2:45pm (Austin)  Leadership w/ Jeff Magee	1:30 - 2:45pm (Austin)  Applications for Collaborative Farming w/ Chris Barron	1:30 - 2:45pm (Austin)  Strategic Positioning w/ Mike Boehlje & Brent Gloy	
3:00 - 4:15pm (Austin)  Business & Estate Planning w/ Shannon Ferrell	3:00 - 4:15pm (Austin)  Becoming a More Proficient Negotiator w/ George Lucas	3:00 - 4:15pm (Austin)  Family Business Governance & Financial Management w/ Dick Wittman	3:00 - 4:15pm (Austin)  Leadership w/ Jeff Magee	3:00 - 4:00pm (Austin)  PEER Groups w/ Chris Barron	3:00 - 4:15pm (Austin)  Strategic Positioning w/ Mike Boehlje & Brent Gloy	
4:30 - 5:30pm (Austin)  Business & Estate Planning w/ Shannon Ferrell	4:30 - 5:30pm (Austin)  Becoming a More Proficient Negotiator w/ George Lucas	4:30 - 5:30pm (Austin)  Family Business Governance & Financial Management w/ Dick Wittman	4:30 - 5:30pm (Austin)  Leadership w/ Jeff Magee	4:15 - 5:30pm (Austin)  TEPAP Grad Panel w/ Chris Barron	4:30 - 5:30pm (Austin)  Strategic Positioning w/ Mike Boehlje & Brent Gloy	
5:45 - 7:00pm (Baron's EFG) Dinner	5:45 - 7:00pm (Firewheel Café) Dinner	5:45 - 7:00pm (Wildflower Pavilion) Dinner	5:45 - 7:00pm (Baron's EFG) Dinner	5:45pm - 7:00pm (Firewheel Café) Dinner	5:45pm - 7:00pm (LBJ Pavilion) Dinner	
7:00 - 8:30pm (Austin)  Round Table Discussion w/ Shannon	7:00 - 8:30pm (Austin)  Round Table Discussion w/ George	7:00 - 8:30pm (Austin)  Round Table Discussion w/ Dick	7:00 - 8:30pm (Austin)  Round Table Discussion w/ Jeff & Mel	7:00 - 8:30pm (Austin)  Round Table Discussion w/ Chris & Grad Panel	7:00 - 8:30pm (Austin)  Round Table Discussion w/ Mike & Brent	