

Unit II		2025				
5-Jan	6-Jan	7-Jan	8-Jan	9-Jan	10-Jan	11-Jan
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
7:00 - 9:00 Breakfast	6:30 - 7:30 Breakfast 7:45 - 9:00 <i>Sales</i> David Parker	6:30 - 7:30 Breakfast 7:45 - 9:00 <i>Megatrends</i> Dave Kohl	6:30 - 7:30 Breakfast 7:45 - 9:00 <i>Accountability</i> Mike Scott	6:30 - 7:30 Breakfast 7:45 - 9:00 <i>Macroeconomics</i> Ed Seifried	6:30 - 7:30 Breakfast 7:45 - 9:15 <i>Geopolitics</i> Matthew Kroenig	7:30 - 10:00 Breakfast and Program Review <i>Making it Count: Applied Lessons and Next Steps</i> Mark Welch
9:00 - 12:00 Registration Emmy Kipphen	9:15 - 10:30 <i>Sales</i> David Parker	9:15 - 10:30 <i>Megatrends</i> Dave Kohl	9:15 - 10:30 <i>Accountability</i> Mike Scott	9:15 - 10:30 <i>Macroeconomics</i> Ed Seifried	9:45 - 10:45 <i>Geopolitics</i> Matthew Kroenig	
10:00 - 12:00 <i>Financial Concepts Review</i> Dick Wittman	10:45 - 12:00 <i>Sales</i> David Parker	10:45 - 12:00 <i>Megatrends</i> Dave Kohl	10:45 - 12:00 <i>Financial Management II</i> Jim Nolen	10:45 - 12:00 <i>Macroeconomics</i> Ed Seifried	11:00 - 12:00 <i>TEPAP Grad Panel</i> Chris Barron	
12:00 - 1:30 Lunch and Orientation	12:00 - 1:30 Lunch	12:00 - 1:30 Lunch	12:00 - 1:30 Lunch	12:00 - 1:30 Lunch	12:00 - 1:30 Lunch	
1:30 - 2:45 <i>Business and Estate Planning</i> Shannon Ferrell	1:30 - 2:45 <i>Negotiatoin Strategies</i> Troy Elmore	1:30 - 2:45 <i>Scoring Progress--Family Business Governance and Financial Management</i> Dick Wittman	1:30 - 2:45 <i>Financial Management II</i> Jim Nolen	1:30 - 2:45 <i>Leadership</i> Jeff Magee	1:30 - 2:45 <i>Strategic Positioning</i> Trey Malone	
3:00 - 4:15 <i>Business and Estate Planning</i> Shannon Ferrell	3:00 - 4:15 <i>Negotiatoin Strategies</i> Troy Elmore	3:00 - 4:15 <i>Scoring Progress--Family Business Governance and Financial Management</i> Dick Wittman	3:00 - 4:15 <i>Hire Education</i> Mel Kleiman	3:00 - 4:15 <i>Leadership</i> Jeff Magee	3:00 - 4:15 <i>Strategic Positioning</i> Trey Malone	
4:30 - 5:30 <i>Business and Estate Planning</i> Shannon Ferrell	4:30 - 5:30 <i>Negotiatoin Strategies</i> Troy Elmore	4:30 - 5:30 <i>Scoring Progress--Family Business Governance and Financial Management</i> Dick Wittman	4:30 - 5:30 <i>Hire Education</i> Mel Kleiman	4:30 - 5:30 <i>Leadership</i> Jeff Magee	4:30 - 5:30 <i>Strategic Positioning</i> Trey Malone	
5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	
7:00 - 8:30 Round Table Discussion Shannon Ferrell	7:00 - 8:30 Round Table Discussion Troy Elmore	7:00 - 8:30 Round Table Discussion Dick Wittman	7:00 - 8:30 Round Table Discussion Mike and Mel	7:00 - 8:30 Round Table Discussion Jeff Magee	7:00 - 8:30 Round Table Discussion Trey Malone	