

Unit I	2026					
4-Jan	5-Jan	6-Jan	7-Jan	8-Jan	9-Jan	10-Jan
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
7:00 - 9:00 Breakfast	6:30 - 7:30 Breakfast	6:30 - 7:30 Breakfast	6:30 - 7:30 Breakfast	6:30 - 7:30 Breakfast	6:30 - 7:30 Breakfast	7:30 - 10:00 Breakfast and Program Review <i>Making it Count: Applied Lessons and Next Steps</i> Mark Welch
8:00 - 10:00 Registration Emmy Kiphen	7:45 - 9:00 <i>Family Business Mgmt.</i> Lance Woodbury	7:45 - 9:00 <i>Megatrends</i> Dave Kohl	7:45 - 9:15 <i>Process Improvement</i> Dick Wittman	7:45 - 9:00 <i>Macroeconomics</i> Ed Seifried	7:45 - 9:00 <i>Geopolitics</i> Matthew Kroenig	
	9:15 - 10:30 <i>Family Business Mgmt.</i> Lance Woodbury	9:15 - 10:30 <i>Megatrends</i> Dave Kohl	9:30 - 10:30 <i>Process Improvement</i> Dick Wittman	9:15 - 10:30 <i>Macroeconomics</i> Ed Seifried	9:15 - 10:30 <i>Geopolitics</i> Matthew Kroenig	
10:00 - 12:00 <i>Financial Concepts Review</i> Dick Wittman	10:45 - 12:00 <i>Financial Mgmt.</i> Dick Wittman	10:45 - 12:00 <i>Megatrends</i> Dave Kohl	10:45 - 12:00 <i>Conflict, Feedback, Negotiate</i> Amy Wirtz	10:45 - 12:00 <i>Macroeconomics</i> Ed Seifried	10:45 - 12:00 <i>2026 Ag Economy: Working with Your Lender</i> Tim Traister	
12:00 - 1:30 Lunch and Orientation	12:00 - 1:30 Lunch	12:00 - 1:30 Lunch	12:00 - 1:30 Lunch	12:00 - 1:30 Lunch	12:00 - 1:30 Lunch	
1:30 - 2:45 <i>Family Business Mgmt.</i> Lance Woodbury	1:30 - 2:45 <i>Financial Mgmt.</i> Dick Wittman	1:30 - 2:45 <i>The People Business</i> Davon Cook	1:30 - 2:45 <i>Conflict, Feedback, Negotiate</i> Amy Wirtz	1:30 - 2:45 <i>Collaborative Farming Intro.</i> Chris Barron	1:30 - 2:30 <i>Strategic Mgmt.</i> Allan Gray	
3:00 - 4:15 <i>Family Business Mgmt.</i> Lance Woodbury	3:00 - 4:15 <i>Financial Mgmt.</i> Dick Wittman	3:00 - 4:15 <i>The People Business</i> Davon Cook	3:00 - 4:15 <i>Mental Health</i> Josie Rudolphi	3:00 - 4:00 <i>Collaborative Farming Intro.</i> Chris Barron	2:45 - 3:45 <i>Strategic Mgmt.</i> Allan Gray	
4:30 - 5:30 <i>Family Business Mgmt.</i> Lance Woodbury	4:30 - 5:30 <i>Financial Mgmt.</i> Dick Wittman	4:30 - 5:30 <i>The People Business</i> Davon Cook	4:30 - 5:30 <i>Mental Health</i> Josie Rudolphi	4:30 - 5:30 <i>TEPAP Grad Panel</i> Chris and Shay	4:00 - 5:30 <i>Strategic Mgmt.</i> Allan Gray	
5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	
7:00 - 8:30 Round Table Discussion Lance	7:00 - 8:30 Round Table Discussion Dick and Lance	7:00 - 8:30 Round Table Discussion Davon Cook	7:00 - 8:30 Round Table Discussion Amy and Josie	7:00 - 8:30 <i>Living With a Trust</i> Amy Wirtz	7:00 - 8:30 Round Table Discussion Matt, Allen, and Tim	

Unit II	2026					
4-Jan	5-Jan	6-Jan	7-Jan	8-Jan	9-Jan	10-Jan
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
7:00 - 9:00 Breakfast	6:30 - 7:30 Breakfast	6:30 - 7:30 Breakfast	6:30 - 7:30 Breakfast	6:30 - 7:30 Breakfast	6:30 - 7:30 Breakfast	7:30 - 10:00 Breakfast and Program Review <i>Making it Count: Applied Lessons and Next Steps</i> Mark Welch
8:00 - 12:00 Registration Emmy Kiphen	7:45 - 9:00 <i>Sales</i> David Parker	7:45 - 9:00 <i>Megatrends</i> Dave Kohl	7:45 - 9:00 <i>Cybersecurity</i> Luke Dexter	7:45 - 9:00 <i>Negotiation Strategies</i> Troy Elmore	7:45 - 9:00 <i>Geopolitics</i> Matthew Kroenig	
	9:15 - 10:30 <i>Sales</i> David Parker	9:15 - 10:30 <i>Megatrends</i> Dave Kohl	9:15 - 10:30 <i>Cybersecurity</i> Luke Dexter	9:15 - 10:30 <i>Negotiation Strategies</i> Troy Elmore	9:15 - 10:30 <i>Geopolitics</i> Matthew Kroenig	
10:00 - 12:00 <i>Financial Concepts Review</i> Dick Wittman	10:45 - 12:00 <i>Sales</i> David Parker	10:45 - 12:00 <i>Megatrends</i> Dave Kohl	10:45 - 12:00 <i>Financial Mgmt. II</i> Jim Nolen	10:45 - 12:00 <i>Negotiation Strategies</i> Troy Elmore	10:45 - 12:00 <i>2026 Ag Economy: Working with your Lender</i> Tim Traister	
12:00 - 1:30 Lunch and Orientation	12:00 - 1:30 Lunch	12:00 - 1:30 Lunch	12:00 - 1:30 Lunch	12:00 - 1:30 Lunch	12:00 - 1:30 Lunch	
1:30 - 2:45 <i>Business and Estate Planning</i> Shannon Ferrell	1:30 - 2:45 <i>Strategic Positioning</i> Trey Malone	1:30 - 2:45 <i>Scoring Progress--Family Business Govt. & Financial Mgmt.</i> Dick Wittman	1:30 - 2:45 <i>Financial Mgmt. II</i> Jim Nolen	1:30 - 2:45 <i>Leadership</i> Jeff Magee	1:30 - 2:45 <i>Collaborative Farming Applications</i> Chris Barron	
3:00 - 4:15 <i>Business and Estate Planning</i> Shannon Ferrell	3:00 - 4:15 <i>Strategic Positioning</i> Trey Malone	3:00 - 4:15 <i>Scoring Progress--Family Business Govt. & Financial Mgmt.</i> Dick Wittman	3:00 - 4:15 <i>HR II</i> Wesley Tucker	3:00 - 4:00 <i>Leadership</i> Jeff Magee	3:00 - 4:00 <i>Collaborative Farming Applications</i> Chris Barron	
4:30 - 5:30 <i>Business and Estate Planning</i> Shannon Ferrell	4:30 - 5:30 <i>Strategic Positioning</i> Trey Malone	4:30 - 5:30 <i>Scoring Progress--Family Business Govt. & Financial Mgmt.</i> Dick Wittman	4:30 - 5:30 <i>HR II</i> Wesley Tucker	4:30 - 5:30 <i>Leadership</i> Jeff Magee	4:15 - 5:30 <i>TEPAP Grad Panel</i> Chris and Shay	
5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	5:45 - 7:00 Dinner	
7:00 - 8:30 Round Table Discussion Shannon	7:00 - 8:30 Round Table Discussion Trey	7:00 - 8:30 Round Table Discussion Dick	7:00 - 8:30 Round Table Discussion Wesley	7:00 - 8:30 Round Table Discussion Troy and Jeff	7:00 - 8:30 Round Table Discussion Chris, Shay, and Grad Panel	