

<div> <div>THE EXECUTIVE PROGRAM FOR AGRICULTURAL PRODUCERS</div> <div>UNIT I SCHEDULE for JANUARY 4 - 10, 2026</div> </div>						
Sunday 4 <sup>th</sup>	Monday 5 <sup>th</sup>	Tuesday 6 <sup>th</sup>	Wednesday 7 <sup>th</sup>	Thursday 8 <sup>th</sup>	Friday 9 <sup>th</sup>	Saturday 10 <sup>th</sup>
7:00 - 9:00am (Hill Country A-C) Breakfast	6:30 - 7:30am (Hill Country A-C) Breakfast	6:30 - 7:30am (Hill Country A-C) Breakfast	6:30 - 7:30am (Hill Country A-C) Breakfast	6:30 - 7:30am (Hill Country A-C) Breakfast	6:30 - 7:30am (Hill Country A-C) Breakfast	7:30 – 10:00am (Hill Country A-C) Breakfast and Program Review  <i>Making it Count: Applied Lessons and Next Steps</i>  Mark Welch
	7:45 - 9:00am (Hill Country E-G) <i>Family Business Management</i>  Lance Woodbury	7:45 - 9:00am (Hill Country E-G) <i>Megatrends</i>  Dave Kohl	7:45 - 9:15am (Hill Country E-G) <i>Process Improvement</i>  Dick Wittman	7:45 - 9:00am (Hill Country E-G) <i>Macroeconomics</i>  Ed Seifried	7:45 - 9:00am (Hill Country E-G) <i>Geopolitics</i>  Matthew Kroenig	
8:00 - 10:00am (Hill Country Foyer)  <i>Registration</i>  Emmy Kiphen	9:15 - 10:30am (Hill Country E-G) <i>Family Business Management</i>  Lance Woodbury	9:15 - 10:30am (Hill Country E-G) <i>Megatrends</i>  Dave Kohl	9:30 – 10:30am (Hill Country E-G) <i>Process Improvement</i>  Dick Wittman	9:15 - 10:30am (Hill Country E-G) <i>Macroeconomics</i>  Ed Seifried	9:15 - 10:30am (Hill Country E-G) <i>Geopolitics</i>  Matthew Kroenig	
10:00 - 12:00pm (Hill Country E-G) <i>Financial Concepts Review</i>  Dick Wittman	10:45 - 12:00pm (Hill Country E-G) <i>Financial Management</i>  Dick Wittman	10:45 - 12:00pm (Hill Country E-G) <i>Megatrends</i>  Dave Kohl	10:45 - 12:00pm (Hill Country E-G) <i>Conflict, Feedback, Negotiate</i>  Amy Wirtz	10:45 - 12:00pm (Hill Country E-G) <i>Macroeconomics</i>  Ed Seifried	10:45 - 12:00pm (Hill Country E-G) <i>2026 Ag Economy: Working w/ Lenders</i>  Tim Traister	
12:00 - 1:30pm (Hill Country A-C) Lunch & Orientation	12:00 – 1:30pm (Hill Country A-C) Lunch	12:00 – 1:30pm (Hill Country A-C) Lunch	12:00 – 1:30pm (Hill Country A-C) Lunch	12:00 – 1:30pm (Hill Country A-C) Lunch	12:00 – 1:30pm (Hill Country A-C) Lunch	
1:30 – 2:45pm (Hill Country E-G) <i>Family Business Management</i>  Lance Woodbury	1:30 - 2:45pm (Hill Country E-G) <i>Financial Management</i>  Dick Wittman	1:30 - 2:45pm (Hill Country E-G) <i>The People Business</i>  Davon Cook	1:30 - 2:45pm (Hill Country E-G) <i>Conflict, Feedback, Negotiate</i>  Amy Wirtz	1:30 - 2:45pm (Hill Country E-G) <i>Collaborative Farming Intro</i>  Chris Barron & Shay Foulk	1:30 - 2:30pm (Hill Country E-G) <i>Strategic Management</i>  Allan Gray	
3:00 – 4:15pm (Hill Country E-G) <i>Family Business Management</i>  Lance Woodbury	3:00 - 4:15pm (Hill Country E-G) <i>Financial Management</i>  Dick Wittman	3:00 – 4:15pm (Hill Country E-G) <i>The People Business</i>  Davon Cook	3:00 – 4:15pm (Hill Country E-G) <i>Mental Health</i>  Josie Rudolphi	3:00 - 4:00pm (Hill Country E-G) <i>Collaborative Farming Intro</i>  Chris Barron & Shay Foulk	2:45 – 3:45pm (Hill Country E-G) <i>Strategic Management</i>  Allan Gray	
4:30 – 5:30pm (Hill Country E-G) <i>Family Business Management</i>  Lance Woodbury	4:30 - 5:30pm (Hill Country E-G) <i>Financial Management</i>  Dick Wittman	4:30 - 5:30pm (Hill Country E-G) <i>The People Business</i>  Davon Cook	4:30 - 5:30pm (Hill Country E-G) <i>Mental Health</i>  Josie Rudolphi	4:15 - 5:30pm (Hill Country E-G) <i>TEPAP Grad Panel</i>  Chris Barron & Shay Foulk	4:00 - 5:30pm (Hill Country E-G) <i>Strategic Management</i>  Allan Gray	
5:45 - 7:00pm (Windmill Plaza) Dinner	5:45 - 7:00pm (Luckenbach Pavilion) Dinner	5:45 - 7:00pm (Windmill Plaza) Dinner	5:45 - 7:00pm (Courtyard Deck) Dinner	5:45pm - 7:00pm (Henry's Hollow) Dinner	5:45pm - 7:00pm (Luckenbach Pavilion) Dinner	
7:00 – 8:30pm (Hill Country E-G) <i>Round Table Discussion with Lance</i>	7:00 – 8:30pm (Hill Country E-G) <i>Round Table Discussion with Lance &amp; Dick</i>	7:00 – 8:30pm (Hill Country E-G) <i>Round Table Discussion with Davon</i>	7:00 – 8:30pm (Hill Country E-G) <i>Round Table Discussion with Amy &amp; Josie</i>	7:00 – 8:30pm (Hill Country E-G) <i>Living with a Trust</i>  Amy Wirtz	7:00 – 8:30pm (Hill Country E-G) <i>Round Table Discussion with Matt, Allan &amp; Tim</i>	

<div> <div>THE EXECUTIVE PROGRAM FOR AGRICULTURAL PRODUCERS</div> <div>UNIT II SCHEDULE for JANUARY 4 - 10, 2026</div> </div>						
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	7:45 - 9:00am (Hill Country D)  <i>Sales</i>  David Parker	7:45 - 9:00am (Hill Country D)  <i>Megatrends</i>  Dave Kohl	7:45 - 9:00am (Hill Country D)  <i>Cybersecurity</i>  Luke Dexter Patneau	7:45 - 9:00am (Hill Country D)  <i>Business and Estate Planning</i>  Shannon Ferrell	7:45 - 9:00am (Hill Country D)  <i>Geopolitics</i>  Matthew Kroenig	
8:00 - 10:00am (Hill Country D)  <i>Registration</i>  Emmy Kiphen	9:15 - 10:30am (Hill Country D)  <i>Sales</i>  David Parker	9:15 - 10:30am (Hill Country D)  <i>Megatrends</i>  Dave Kohl	9:15 – 10:30am (Hill Country D)  <i>Cybersecurity</i>  Luke Dexter Patneau	9:15 - 10:30am (Hill Country D)  <i>Business and Estate Planning</i>  Shannon Ferrell	9:15 - 10:30am (Hill Country D)  <i>Geopolitics</i>  Matthew Kroenig	
10:00 – 12:00pm (Hill Country D)  <i>Financial Concepts Review</i>  Dick Wittman	10:45 – 12:00pm (Hill Country D)  <i>Sales</i>  David Parker	10:45 – 12:00pm (Hill Country D)  <i>Megatrends</i>  Dave Kohl	10:45 – 12:00pm (Hill Country D)  <i>Financial Management, Part II</i>  Jim Nolen	10:45 – 12:00pm (Hill Country D)  <i>Business and Estate Planning</i>  Shannon Ferrell	10:45 – 12:00pm (Hill Country D)  <i>2026 Ag Economy: Working w/ Lenders</i>  Tim Traister	
12:00 – 1:30pm (Hill Country A-C) Lunch & Orientation	12:00 – 1:30pm (Hill Country A-C) Lunch	12:00 – 1:30pm (Hill Country A-C) Lunch	12:00 – 1:30pm (Hill Country A-C) Lunch	12:00 – 1:30pm (Hill Country A-C) Lunch	12:00 – 1:30pm (Hill Country A-C) Lunch	
1:30 – 2:45pm (Hill Country D)  <i>Negotiation Strategies</i>  Troy Elmore	1:30 – 2:45pm (Hill Country D)  <i>Strategic Positioning</i>  Trey Malone	1:30 – 2:45pm (Hill Country D)  <i>Scoring Progress: Family Business Governance &amp; Financial Mgmt.</i>  Dick Wittman	1:30 – 2:45pm (Hill Country D)  <i>Financial Management, Part II</i>  Jim Nolen	1:30 – 2:45pm (Hill Country D)  <i>Leadership</i>  Jeff Magee	1:30 - 2:45pm (Hill Country D)  <i>Collaborative Farming Applications</i>  Chris Barron & Shay Foulk	
3:00 – 4:15pm (Hill Country D)  <i>Negotiation Strategies</i>  Troy Elmore	3:00 - 4:15pm (Hill Country D)  <i>Strategic Positioning</i>  Trey Malone	3:00 – 4:15pm (Hill Country D)  <i>Scoring Progress: Family Business Governance &amp; Financial Mgmt.</i>  Dick Wittman	3:00 – 4:15pm (Hill Country D)  <i>Human Resources, Part II</i>  Wesley Tucker	3:00 - 4:00pm (Hill Country D)  <i>Leadership</i>  Jeff Magee	3:00 – 4:00pm (Hill Country D)  <i>Collaborative Farming Applications</i>  Chris Barron & Shay Foulk	
4:30 – 5:30pm (Hill Country D)  <i>Negotiation Strategies</i>  Troy Elmore	4:30 - 5:30pm (Hill Country D)  <i>Strategic Positioning</i>  Trey Malone	4:30 - 5:30pm (Hill Country D)  <i>Scoring Progress: Family Business Governance &amp; Financial Mgmt.</i>  Dick Wittman	4:30 - 5:30pm (Hill Country D)  <i>Human Resources, Part II</i>  Wesley Tucker	4:15 - 5:30pm (Hill Country D)  <i>Leadership</i>  Jeff Magee	4:15 - 5:30pm (Hill Country D)  <i>TEPAP Grad Panel</i> Chris Barron & Shay Foulk	
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7:00 – 8:30pm (Hill Country D)  <i>Round Table Discussion with Troy</i>	7:00 – 8:30pm (Hill Country D)  <i>Round Table Discussion with Trey</i>	7:00 – 8:30pm (Hill Country D)  <i>Round Table Discussion with Dick</i>	7:00 – 8:30pm (Hill Country D)  <i>Round Table Discussion with Wesley</i>	7:00 – 8:30pm (Hill Country D)  <i>Round Table Discussion with Shannon &amp; Jeff</i>	7:00 – 8:30pm (Hill Country D)  <i>Round Table Discussion with Chris, Shay &amp; Grad Panel</i>	